

## CONTRACTS AND CREDIT MANAGER

Opeyemi Sebastian  
MCICM(Grad)

Studying and subsequent qualification as a MCICM(Grad) gave me unsurpassed skills in the workplace which meant I was noticed and propelled to senior management.

## DATA INPUT OFFICER

Paul Colthurst MCICM(Grad)

As a Graduate Member, I have been able to progress my career and personal development at a time when my employer is not supporting me. I also feel a sense of pride at having achieved graduate status, especially now that the CICM has applied for chartered recognition.

## SENIOR CREDIT CONTROLLER

Steve Kitchen ACICM

I wanted to show employers I was competent and professional in my chosen field and I firmly believe I have gained recognition for achieving CICM qualifications. It can sometimes be difficult juggling between work and home life but the hard work is worth it. Studying keeps your knowledge and skill set up-to-date so that complacency does not set in. Also you gain an appreciation of different businesses and by sharing best practices it helps to advance the profession in the longer term.

## FINANCE MANAGER

Nick Gibbons ACICM

CICM qualification means being able to lead my team with the confidence of knowing that I am qualified in my profession and have the knowledge to add value to my company. CICM has been beneficial not only to my confidence but also my career. Having started Virtual Classes back in 2012, I have steadily worked my way from credit controller to team leader and then on to become the finance manager of a subsidiary FTSE 250 company. I fully support CICM and the qualifications it has on offer.

## CREDIT CONTROLLER

Zoe Grace MCICM(Grad)

More self-confidence  
More employment options  
More informed decision-making at work.

CICM QUALIFICATIONS  
WHAT DO CICM  
QUALIFICATIONS  
MEAN TO YOU  
?

## ACCOUNT MANAGER

Nigel Hobson  
ACICM

Studying keeps you professionally sharp. Qualified opinion holds weight on credit and customer matters. Achievement and fulfillment. Continuing Professional Development.

## CREDIT MANAGER

Sukh Jutley MCICM(Grad)

It means I'm committed to my career in credit management and has strengthened my credit expertise and business acumen.

Taking CICM exams and becoming a MCICM(Grad) shows you understand your profession academically and not just practically. CICM qualifications open doors at senior levels because credit is more widely recognised now in business, even at board level.

## INTERNATIONAL CREDIT CONTROLLER

Marie Rushton ACICM

Gave me the skills, knowledge and confidence to achieve my ultimate career goal of becoming a credit manager. Various study options put me in the driving seat to qualify at my own pace and in the best way to suit my learning style. Virtual classrooms provide a platform to engage with like-minded professionals who share a similar desire to qualify and succeed in the credit field.

## CREDIT CONTROLLER

John Charter ACICM

Although I enjoyed CICM courses immensely, they made no difference to my pay or prospects at work. Sounds rather negative but not at all. CICM qualifications gave me more knowledge, more confidence and more tools to do my job. Would I do them again? Yes, I would. Taking up studies later in life enables you to prove something to yourself and that's good for your self-esteem.

## COLLECTIONS MANAGER

Kim Jardine ACICM

Studying crystallised what I thought I knew and filled in gaps on what I didn't. Gave me a sense of achievement and improved my confidence. Best thing I could have done.